

Presented By:

*Rainplan*

[www.myrainplan.com](http://www.myrainplan.com)

# Water \$mart

Commercial Rebates Program





# Why You Care

*“Because You Have To”*

Beginning January 2027, non-residential properties in California, including schools, parks, and office parks, cannot use potable water to irrigate non-functional turf, or grass not used for recreation.

**The Metropolitan Water District is investing more than \$250m to help this transition**





# Water \$mart

## Commercial Rebate Program

(in simple terms)



### Metro Water Utility

Program  
Principal

### EGIA

Program  
Administrator



### Rainplan

Your buddy who  
does all your  
homework



# Your Opportunity

## Quick Overview



01

### Up to \$5 per sqft.

for replacing up to 50,000 square feet of grass

02

### Further Rebates

on weather-based irrigation, soil moisture sensors, and more

03

### Funding projects

like multi-family, HOA, and commercial sites

04

### Requires pre-approval

and design compliance, with proof of install




# Common Pain Points

Where people get frustrated



“Which rebates do I qualify for?”

“Who handles the design & application?”



“What if I can’t fund the project upfront?”

“Who ensures the project is rebate-compliant?”



“Who do I call for support?”

“What are the rebate deadlines?”







## Project Assurance

Project Assurance means your entire project — design, compliance, install, and incentive — is wrapped in one coordinated plan that gets done right the first time.

**Read more about this on the next page.**



# Rainplan Has It Covered

Without help, projects stall. With Rainplan, they succeed and checks get delivered.



## Compliance

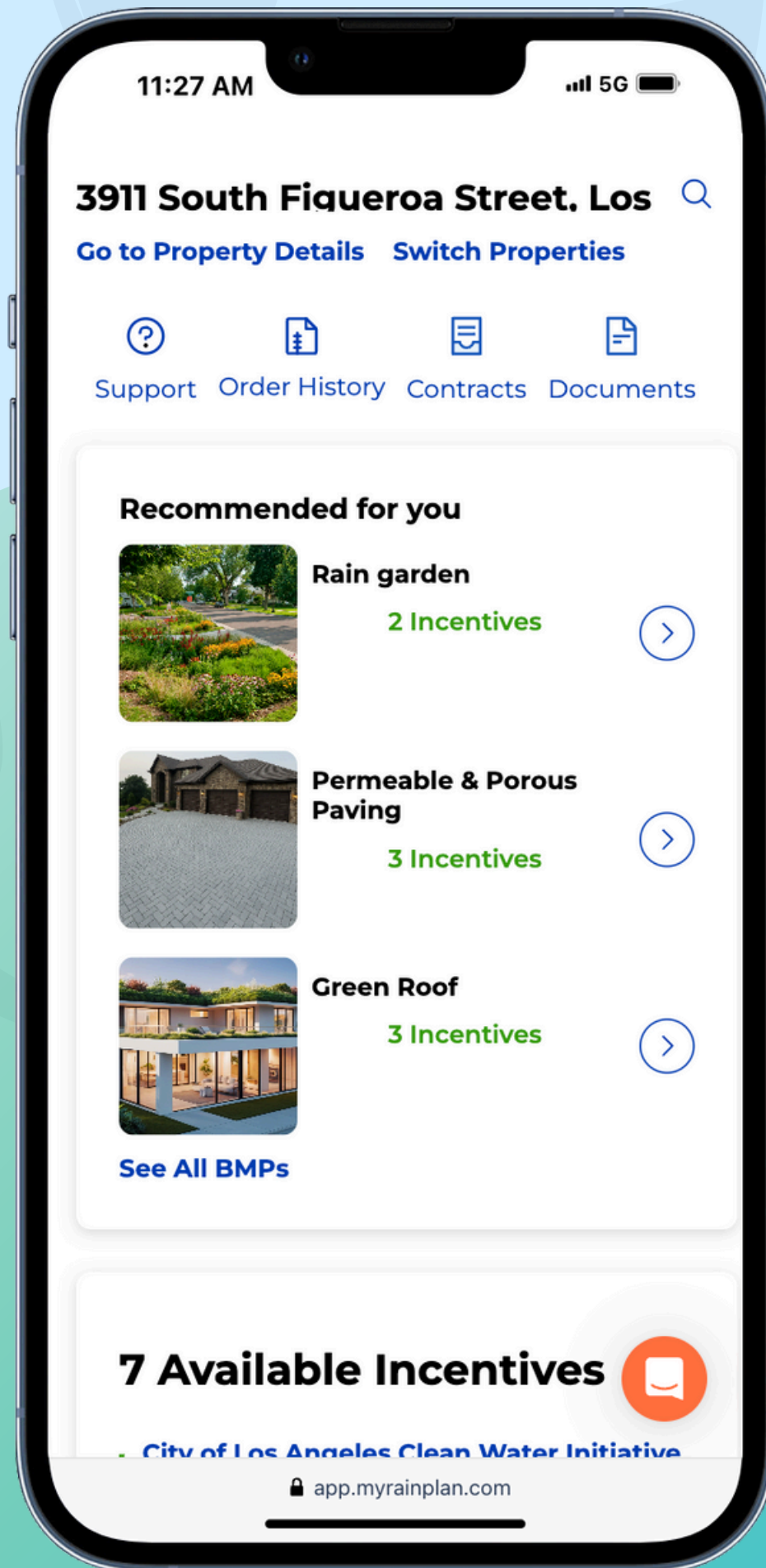
- ✓ Verify parcel eligibility & rebate value
- ✓ Pre-approval applications



## Install

- ✓ Connect you with pre-approved contractors
- ✓ Double check your build meets rebate-compliant designs





# Rainplan's Project Assurance

This unique offering eliminates the financial and logistical roadblocks that often stall turf removal and water-smart upgrades.

Most rebate programs are reimbursement-based, which means you (or your contractor) must front thousands of dollars in project costs, then wait months to be reimbursed. ***Rainplan flips that model and advances your project during a time of contractor scarcity.***



Peace  
of Mind

## Developer Approved

- No financial bottlenecks
- No out-of-pocket surprises
- Pay back when project is completed and incentive check received



# Case Study

## Irvine, CA

Property: 80,000 sq. ft. HOA Landscape

- **Turf Removed:** 55,000 sq. ft.
- **Rebate Earned:** \$275,000
- Project managed entirely through Rainplan, ***completed in 6 weeks***

🕒 No required upfront contractor payment = project starting without delay

📄 No rebate paperwork handled by client

## Water Bill Reduction



**REBATE PAYOUT**  
**\$275,000**



# Try Us Out

## How to Get Started



### Create Project Dashboard

[myrainplan.com](https://myrainplan.com)

After trying out our tools, sign up for Rainplan's Project Assurance while we calculate your savings & eligibility



### Virtual Site Visit Online Scoping

Order a virtual site visit where Rainplan builds the scope and estimates. Use this to shop around bids.



### Find Best Pricing Proposal Roundup

Rainplan will source you bids and proposals with vetted contractors.



### Get Approval No Risk

Rainplan qualifies project scope for rebate, and pays contractor upfront costs if necessary.



### Check Mailed Get Support

You repay us on approved timeline, while we ensure your installation is complete and rebate received. If you need to change contractors, we provide project support throughout!



# Have Questions?

Feel Free to Contact Our Team

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